

# Building Portfolios for Today & Tomorrow

The Defined Risk Approach to Global Investing

# **DUAL DILEMMA**

Investors face unique challenges pursuing their goals. The traditional portfolio, comprised primarily of equities and fixed income, faces historic challenges that may leave investors unprepared for meeting their long-term financial goals.

#### Equities are volatile and unpredictable.

A bear market in equities could cause large losses, long recovery times, and missed goals.

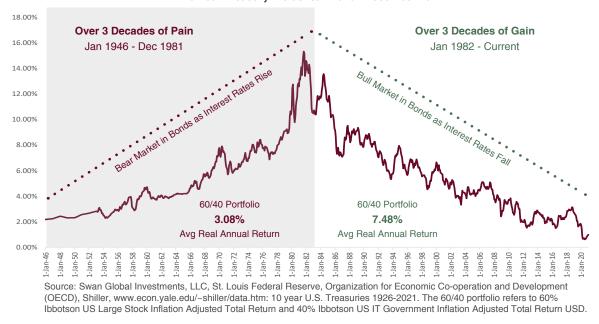
Historically, bear markets happen more often than you might think. Since 1929, the S&P 500 data shows that, on average, bear markets:



Source: Bank of America Merrill Lynch, Global Research, Bloomberg; Returns based on S&P 500

#### Bond yields are near all time lows.

The traditional safe haven of fixed income may not perform its dual role of income and capital preservation going forward.



10 Year Treasury Yields: Jan 1946 - December 2021

# THE BIGGEST THREAT TO LONG-TERM SUCCESS

Market risk is the biggest threat investors face. Even the best made plan can be disrupted when major market events occur.

Prior bear markets struck hard, typically required a long recovery, and significantly impacted clients' portfolios and threatened their financial goals.

MAJOR EVENT	MARKET HEADED DOWN ON	MARKET BOTTOMED OUT ON	THE MARKET LOST	A \$1,000,000 PORTFOLIO WOULD HAVE FALLEN TO	THAT PORTFOLIO WOULDN'T HAVE RECOVERED UNTIL
Dot-Com Crash	Sept 2000	Oct 2002	-47.41%	\$525,900	Oct 2006
Financial Crisis	Oct 2007	Mar 2009	-55.25%	\$447,500	April 2012
COVID-19 Pandemic	Feb 2020	Mar 2020	-33.79%	\$662,100	Aug 2020

Source: Zephyr StyleADVISOR, Based on daily index close.

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Market risk, also called 'systematic risk,' cannot be eliminated through diversification, though it can be hedged against.

-INVESTOPEDIA

Market risk is too big a threat to be dealt with passively.

### SO WE'RE ALWAYS INVESTED, ALWAYS HEDGED

Swan Global Investments' Defined Risk Strategy invests in equity for growth and seeks to hedge against large losses. We utilize options to define and directly mitigate market risk, redefining the risk/return profile of long-term equity investing.

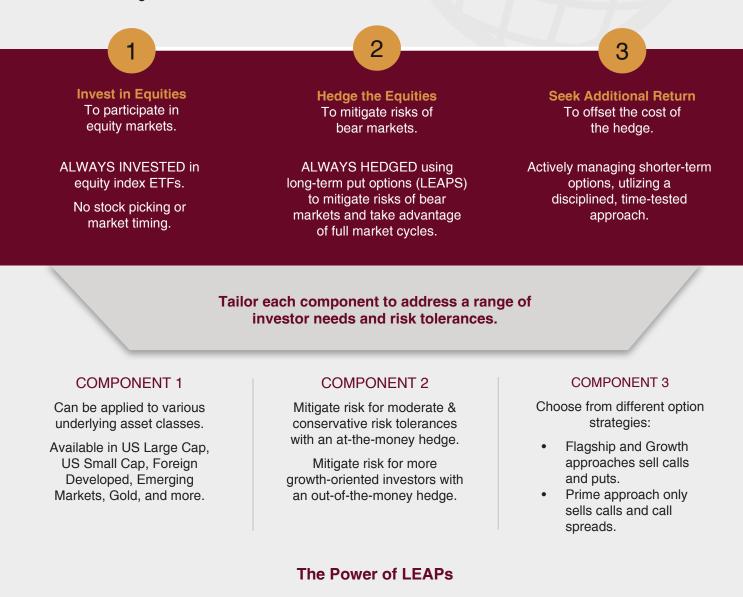
Our hedged equity approach seeks to help long-term investors grow and preserve irreplaceable capital.

# **DEFINED RISK STRATEGY**

Launched in 1997, our proprietary Defined Risk Strategy is a time-tested, goals-based hedged equity approach that seeks consistent long-term rolling returns by actively mitigating losses and capitalizing on market cycles.

#### THE INVESTMENT PROCESS

Our distinct, three-step investment process combines passive low-cost investing with active risk managment.



Directly Mitigate Market Risk • Always Invested, Always Hedged • Capitalize on Major Sell-Offs

# **BUILD HEDGED, GLOBALLY DIVERSIFIED PORTFOLIOS**

Our suite of global Hedged Equity strategies, models, and portfolio overlays are designed to meet a wide range of investment objectives and risk tolerances. Investors can maintain global diversification while incorporating either active or passive hedged equity allocations, or opt for tailored option overlays.



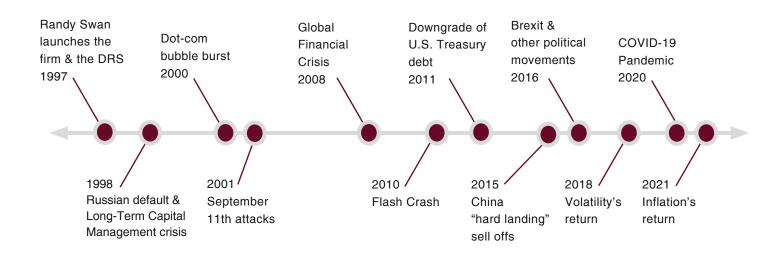
\*Swan Global Investments serves as the investment sub-advisor to the ETF series.

\* Account minimums apply to certain products. Availability of certain strategy variations or structures may be unavailable for qualified accounts or at certain custodians.

# **ABOUT SWAN GLOBAL INVESTMENTS**

Swan Global Investments is an asset manager and industry leader in hedged equity and options overlay strategies. Our distinct Always Invested, Always Hedged approach to hedged equity offers long-term investors a unique way to seek global equity market participation while directly addressing market risk to navigate and capitalize on full market cycles over time.

Since 1997, our steadfast, time-tested approach has helped investors successfully navigate historic crises and tumultuous markets.



#### PORTFOLIO TEAM

Our investment management team has developed hedged equity investment solutions, many of which are based on our proprietary Defined Risk Strategy, that pursue a wide variety of client objectives. Our team is deliberate and prudent in their monitoring of our expansive set of investment solutions.



Randy Swan

Founder, Lead Portfolio Manager



Rob Swan

COO, Portfolio Manager



Chris Hausman, CMT®

Senior Portfolio Manager, Managing Director-Risk



Marc Odo, CFA<sup>®</sup>, FRM<sup>®</sup>, CAIA, CIPM, CFP<sup>®</sup>

Client Portfolio Manager

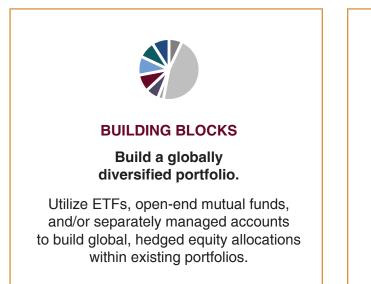


# BUILDING GLOBAL PORTFOLIOS FOR TODAY AND TOMORROW.

#### Investing Redefined®

Investors face daunting challenges pursuing their goals in a redefined investment landscape.

Our time-tested hedged equity strategies are available across asset classes and investment structures to help investors redefine portfolio construction to address challenges and achieve long-term goals.





**OVERLAYS** 

# Use option overlays for concentrated positions or multi-asset portfolios.

Seek enhanced returns and/or hedge tail risk on diversified portfolios or concentrated positions. Tailor risk/return to risk tolerance and investment objectives.

#### Learn more at swanglobalinvestments.com

Swan Global Investments, LLC is a SEC registered Investment Advisor that specializes in managing money using the proprietary Defined Risk Strategy ("DRS"). SEC registration does not denote any special training or qualification conferred by the SEC. Swan offers and manages the DRS for investors including individuals, institutions and other investment advisor firms.

All Swan products utilize the Defined Risk Strategy ("DRS"), but may vary by asset class, regulatory offering type, etc. Accordingly, all Swan DRS product offerings will have different performance results due to offering differences and comparing results among the Swan products and composites may be of limited use. All data used herein; including the statistical information, verification and performance reports are available upon request. The S&P 500 Index is a market cap weighted index of 500 widely held stocks often used as a proxy for the overall U.S. equity market. Indexes are unmanaged and have no fees or expenses. The Bloomberg US Aggregate Bond Index is a broad-based flagship benchmark that measures the investment grade, US dollar-denominated, fixed-rate taxable bond market. The index includes Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM pass-throughs), ABS and CMBS (agency and non-agency). An investment cannot be made directly in an index. Swan's investments may consist of securities which vary significantly from those in the benchmark indexes listed above and performance calculation methods may not be entirely comparable. Accordingly, comparing results shown to those of such indexes may be of limited use. The adviser's dependence on its DRS process and judgments about the attractiveness, value and potential appreciation of particular ETFs and options in which the adviser invests or writes may prove to be incorrect and may not produce the desired results.

There is no guarantee any investment or the DRS will meet its objectives. All investments involve the risk of potential investment losses as well as the potential for investment gains. Prior performance is not a guarantee of future results and there can be no assurance, and investors should not assume, that future performance will be comparable to past performance. Further information is available upon request by contacting the company directly at 970-382-8901 or www.swanglobalinvestments.com. 076-SGI-022322 GHE-PROD-BRO-22