



## The Swan Defined Risk Strategy - A Full Market Solution

Absolute, Relative, and Risk-Adjusted Performance Metrics for the Swan Defined Risk U.S. Large Cap Composite, S&P 500 Index, Bloomberg US Aggregate Bond Index, and 60/40 Portfolio

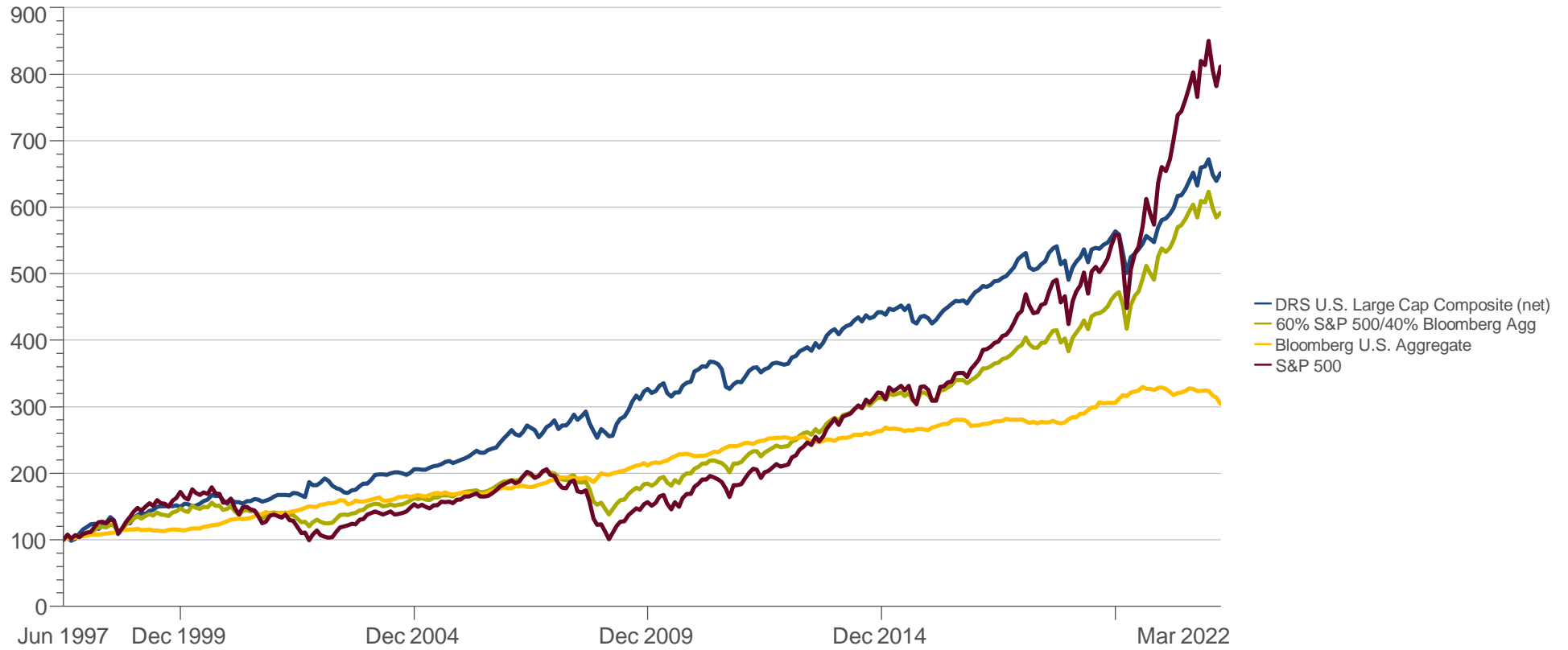
(Summary)

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March 31, 2022

## Manager Performance

July 1997 - March 2022 (Single Computation)



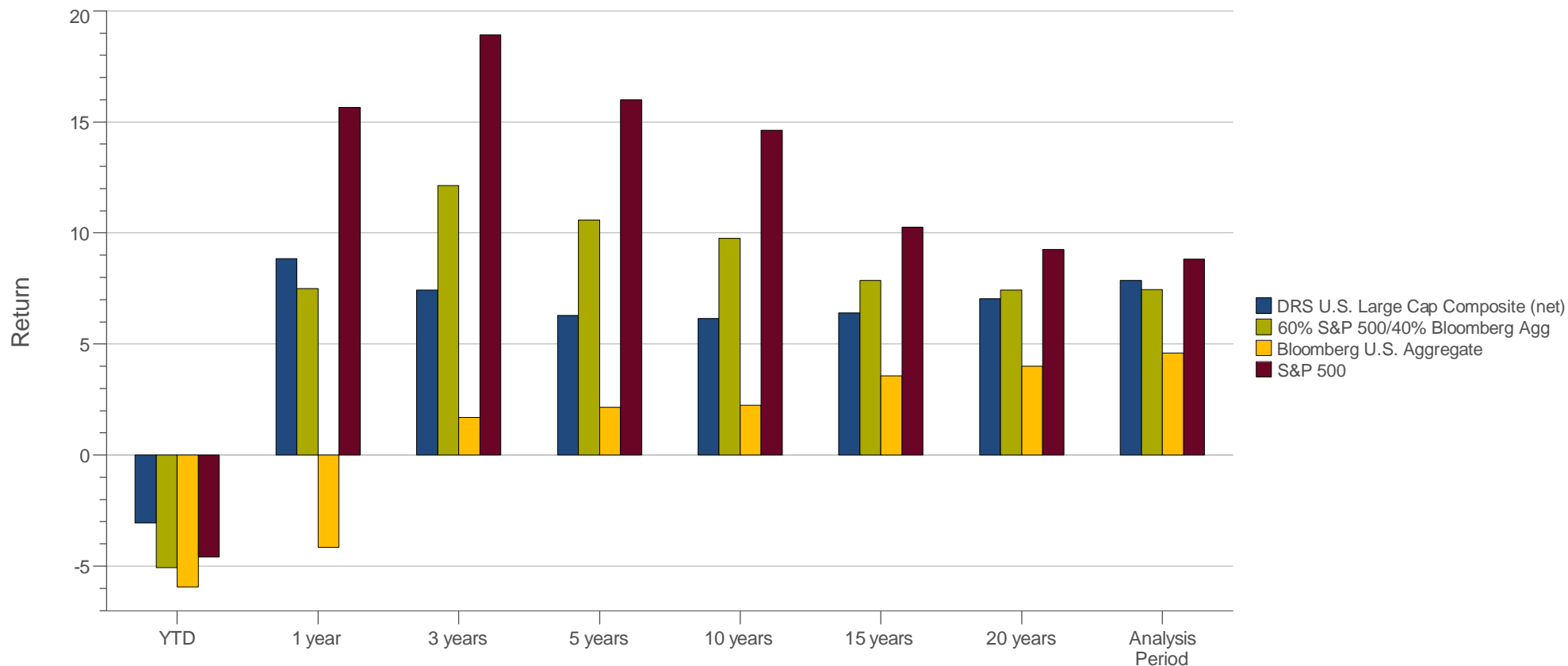
### Multi-Statistic (Custom Table)

July 1997 - March 2022: Summary Statistics

	Return	Cumulative Return	Standard Deviation (Population)	Beta vs. Market	Excess Return vs. Market	Sharpe Ratio
DRS U.S. Large Cap Composite (net)	7.86%	551.30%	9.19%	0.33	-0.96%	0.65
60% S&P 500/40% Bloomberg Agg	7.45%	491.45%	9.22%	0.60	-1.38%	0.60
Bloomberg U.S. Aggregate	4.60%	204.64%	3.47%	-0.01	-4.22%	0.78
S&P 500	8.83%	711.14%	15.29%	1.00	0.00%	0.45

### Manager vs Benchmark: Return

July 1997 - March 2022 (not annualized if less than 1 year)



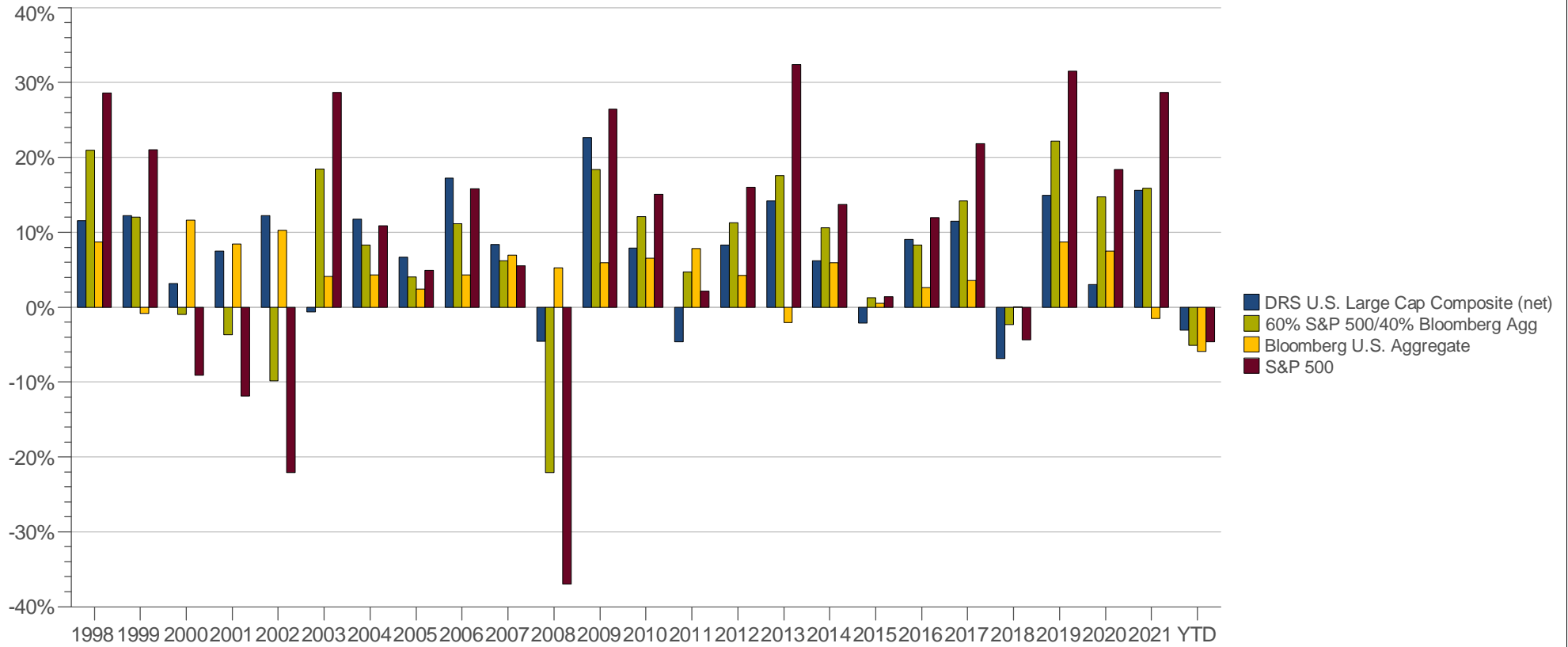
### Manager vs Benchmark: Return

July 1997 - March 2022 (not annualized if less than 1 year)

	YTD	1 year	3 years	5 years	10 years	15 years	20 years	Analysis Period
DRS U.S. Large Cap Composite (net)	-3.05%	8.84%	7.43%	6.28%	6.14%	6.40%	7.04%	7.86%
60% S&P 500/40% Bloomberg Agg	-5.07%	7.50%	12.14%	10.59%	9.76%	7.86%	7.43%	7.45%
Bloomberg U.S. Aggregate	-5.93%	-4.15%	1.69%	2.14%	2.24%	3.56%	4.00%	4.60%
S&P 500	-4.60%	15.65%	18.92%	15.99%	14.64%	10.26%	9.25%	8.83%

# Calendar Year Return

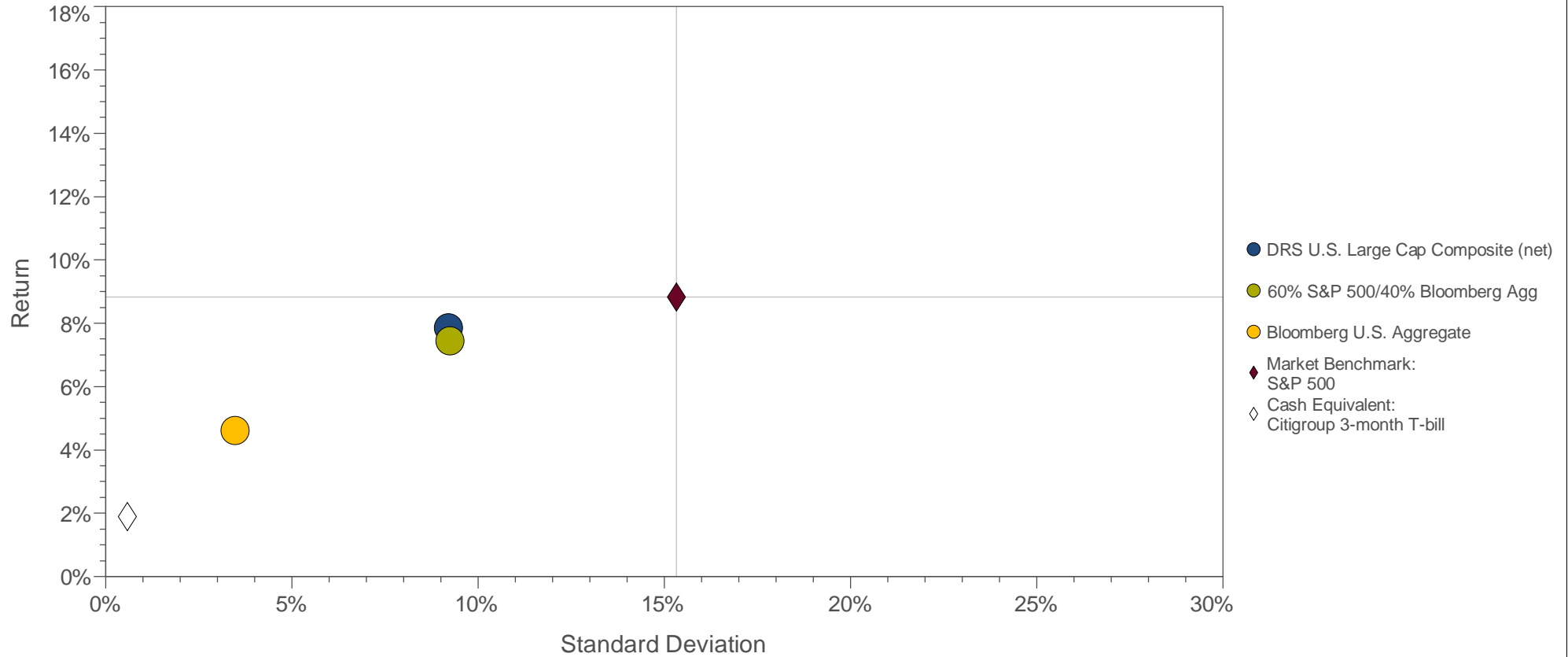
As of March 2022



	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	YTD
DRS U.S. Large Cap Composite (net)	11.55%	12.26%	3.17%	7.46%	12.22%	-0.65%	11.76%	6.69%	17.26%	8.39%	-4.57%	22.63%	7.88%	-4.59%	8.29%	14.21%	6.23%	-2.11%	9.08%	11.51%	-6.83%	14.93%	3.01%	15.63%	-3.05%
60% S&P 500/40% Bloomberg Agg	20.98%	12.00%	-0.99%	-3.71%	-9.82%	18.48%	8.30%	4.00%	11.12%	6.22%	-22.06%	18.40%	12.13%	4.69%	11.31%	17.56%	10.62%	1.28%	8.31%	14.21%	-2.35%	22.18%	14.73%	15.86%	-5.07%
Bloomberg U.S. Aggregate	8.67%	-0.83%	11.63%	8.44%	10.25%	4.10%	4.34%	2.43%	4.33%	6.97%	5.24%	5.93%	6.54%	7.84%	4.21%	-2.02%	5.97%	0.55%	2.65%	3.54%	0.01%	8.72%	7.51%	-1.54%	-5.93%
S&P 500	28.58%	21.04%	-9.11%	-11.88%	-22.10%	28.68%	10.88%	4.91%	15.79%	5.49%	-37.00%	26.46%	15.06%	2.11%	16.00%	32.39%	13.69%	1.38%	11.96%	21.83%	-4.38%	31.49%	18.40%	28.71%	-4.60%

Risk / Return

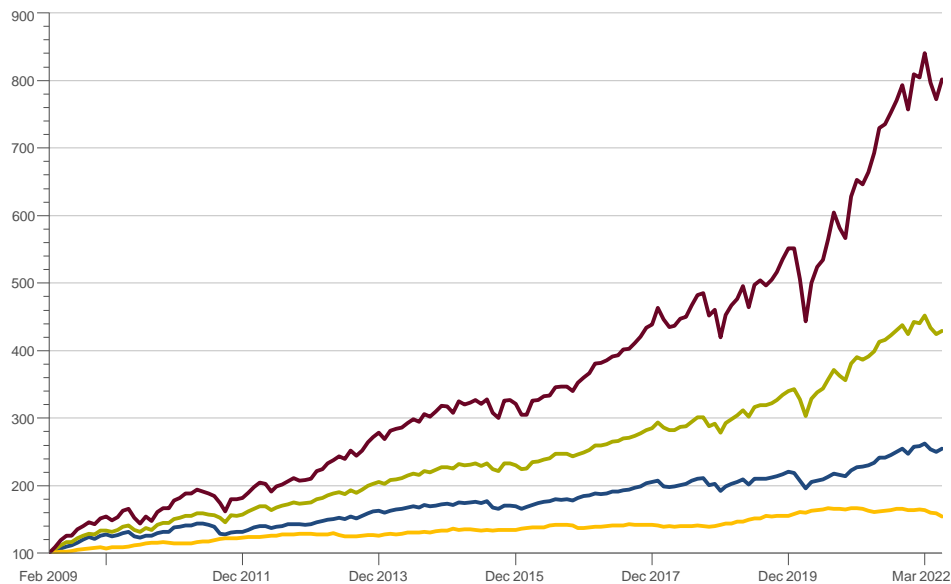
July 1997 - March 2022 (Single Computation)



	Return (%)	Std Dev (Pop.) (%)	Downside Risk (%)	Beta vs. Market	Alpha vs. Market	R-Squared vs. Market (%)	Sharpe Ratio
DRS U.S. Large Cap Composite (net)	7.86	9.19	6.93	0.3316	4.92	30.48	0.6495
60% S&P 500/40% Bloomberg Agg	7.45	9.22	6.98	0.5964	1.88	97.74	0.6013
Bloomberg U.S. Aggregate	4.60	3.47	2.53	-0.0089	4.76	0.16	0.7813
S&P 500	8.83	15.29	11.63	1.0000	0.00	100.00	0.4528

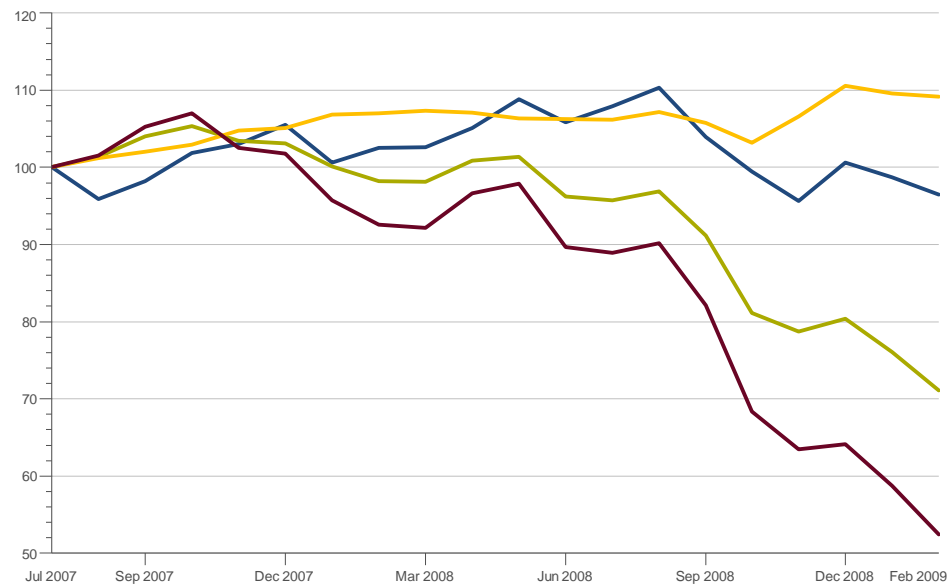
**New Heights**

March 2009 - March 2022 (Single Computation)



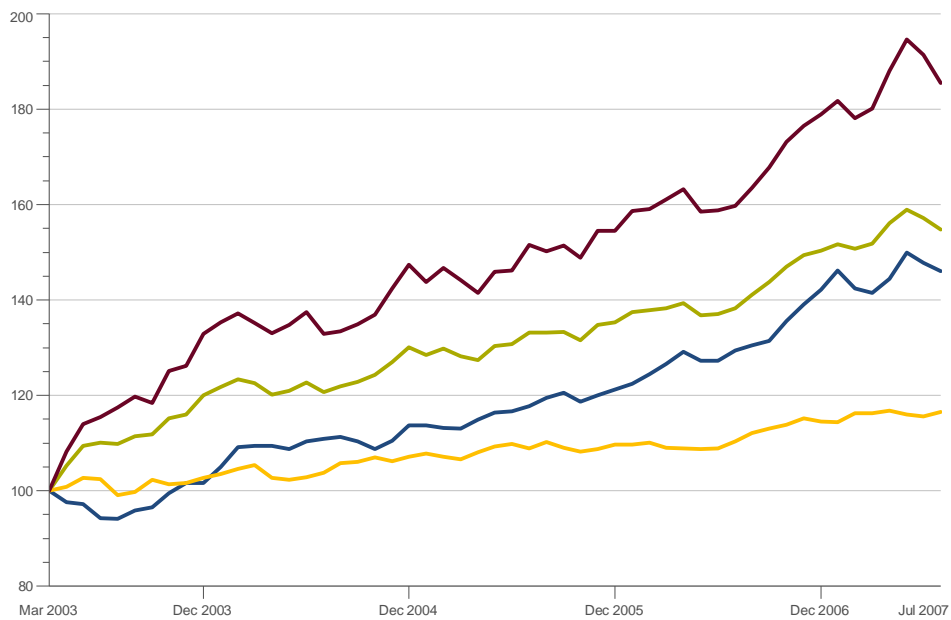
**Credit Crisis**

August 2007 - February 2009 (Single Computation)



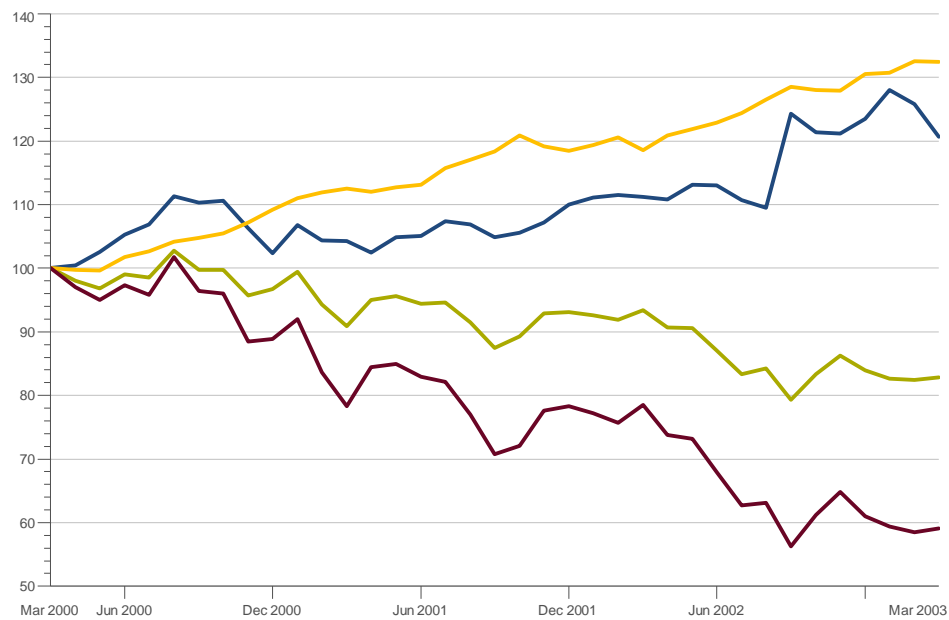
**Easy Money Recovery**

April 2003 - July 2007 (Single Computation)



**Dot-Com Bust**

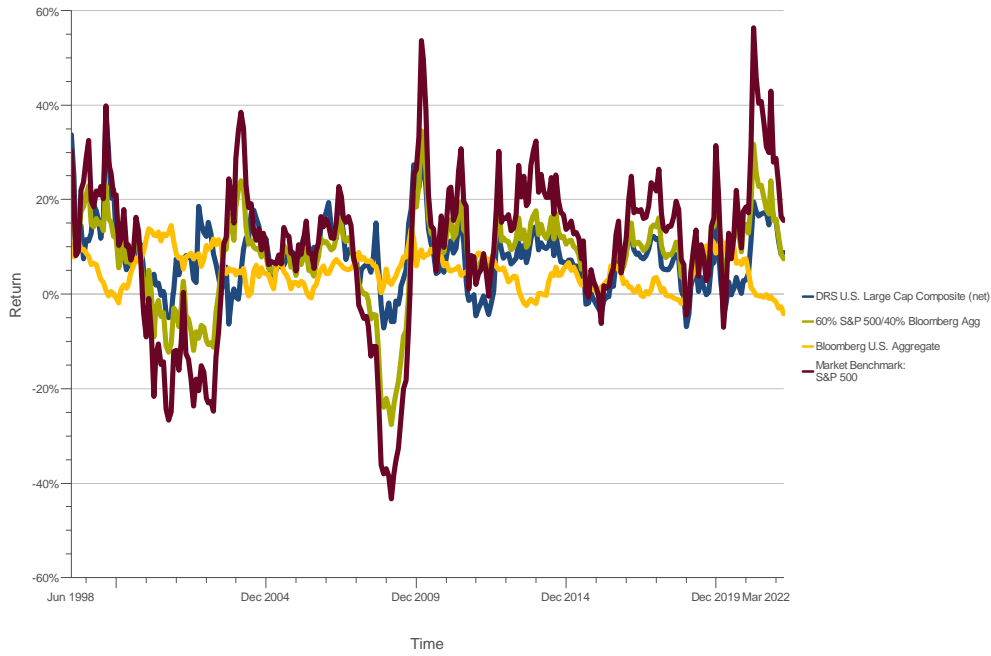
April 2000 - March 2003 (Single Computation)



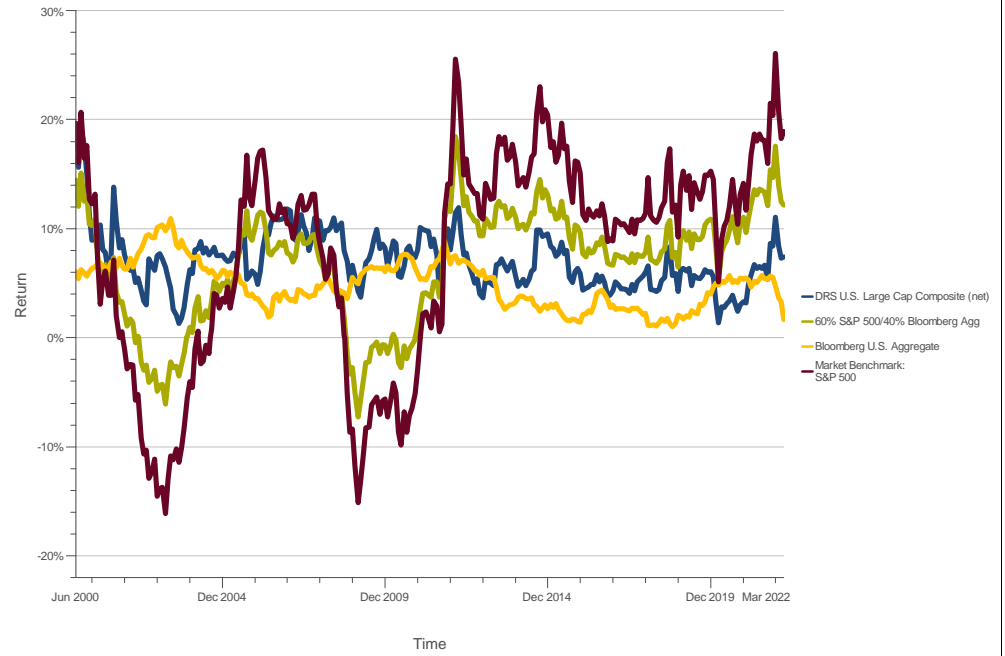
— DRS U.S. Large Cap Composite (net) — 60% S&P 500/40% Bloomberg Agg — Bloomberg U.S. Aggregate — S&P 500

# Zephyr StyleADVISOR

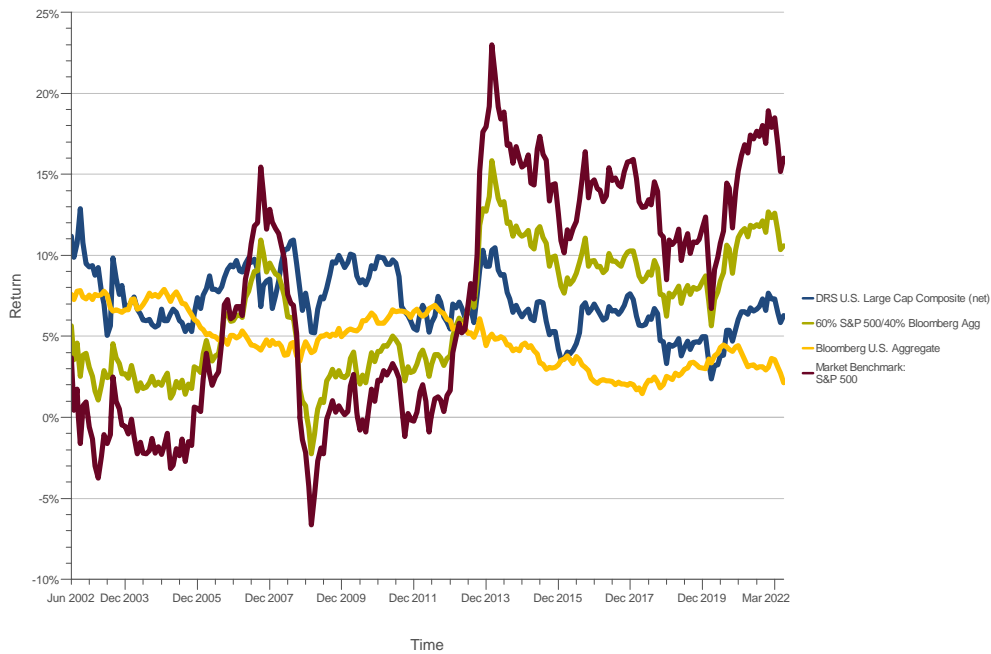
Return / Time  
July 1997 - March 2022 (12-Month Moving Windows, Computed Monthly)



Return / Time  
July 1997 - March 2022 (36-Month Moving Windows, Computed Monthly)



Return / Time  
July 1997 - March 2022 (60-Month Moving Windows, Computed Monthly)

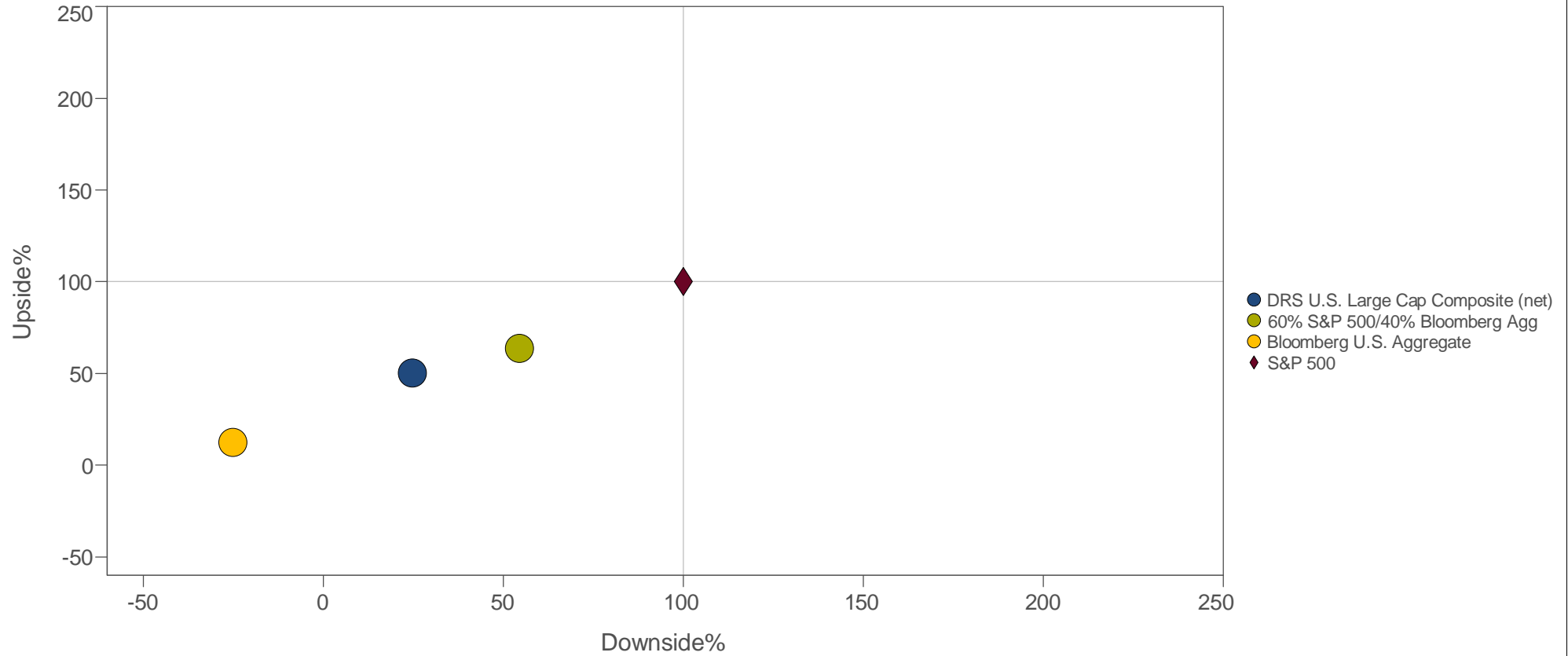


Return / Time  
July 1997 - March 2022 (120-Month Moving Windows, Computed Monthly)



### Upside / Downside (Quarterly)

July 1997 - March 2022 (Single Computation)

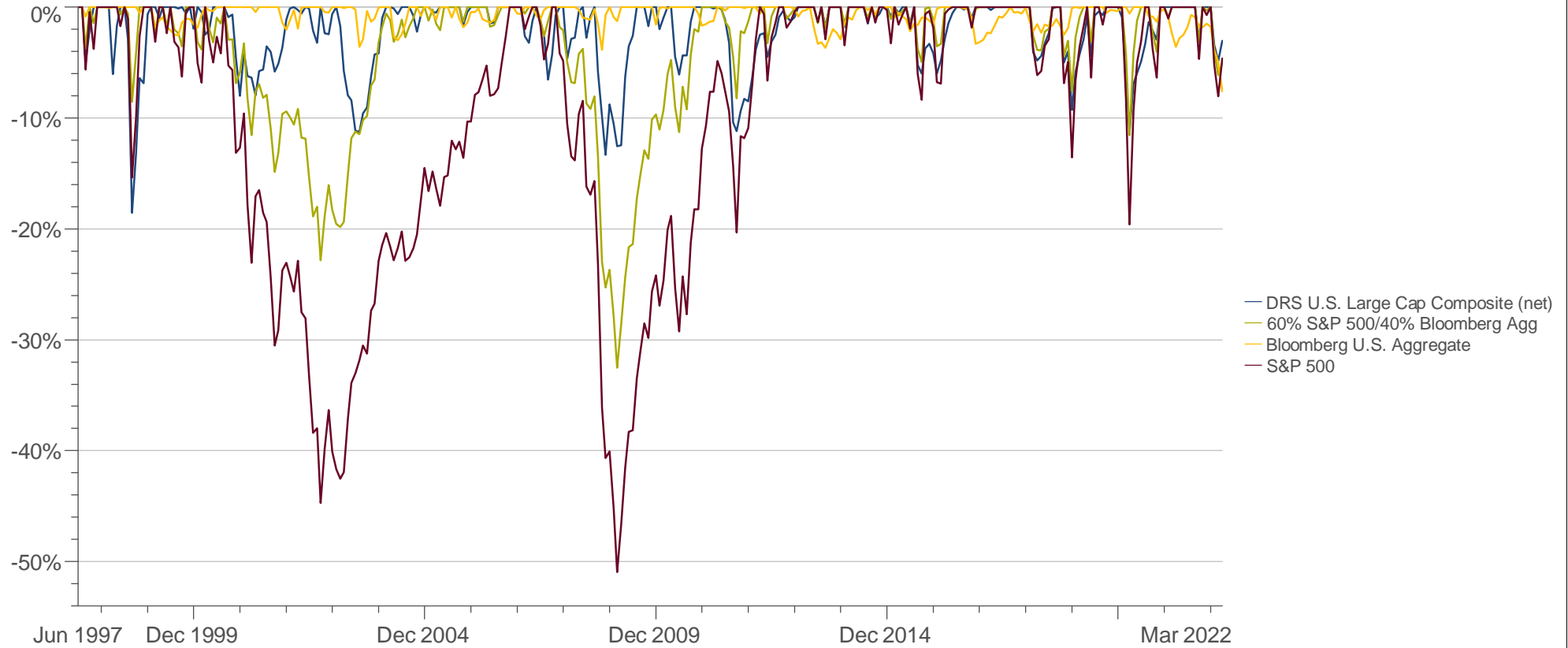


Quarterly Calculation	# of Quarters		Average Return (%) vs. Market		Quarter (%)		1-Year (%)		Market Benchmark (%)		
	Up	Down	Up Market	Down Market	Best	Worst	Best	Worst	Up Capture	Down Capture	R-Squared
DRS U.S. Large Cap Composite (net)	73	26	3.50	-1.69	16.93	-13.19	33.76	-6.83	50.2	24.7	31.24
60% S&P 500/40% Bloomberg Agg	72	27	4.33	-4.14	13.32	-11.85	31.71	-23.36	63.5	54.5	97.99
Bloomberg U.S. Aggregate	76	23	0.89	1.80	4.61	-5.93	12.96	-4.15	12.4	-25.1	7.95
S&P 500	71	28	6.63	-7.99	21.30	-21.94	56.35	-38.09	100.0	100.0	100.00



## Drawdown

July 1997 - March 2022



	Max Drawdown	Max Drawdown Begin Date	Max Drawdown End Date	Max Drawdown Length	Max Drawdown Recovery Date	Max Drawdown Recovery Length	Longest Drawdown	Longest Drawdown Begin Date	Longest Drawdown End Date	Longest Drawdown Length	Longest Drawdown Recovery Date	Longest Drawdown Recovery Length	Pain Index	Pain Ratio
DRS U.S. Large Cap Composite (net)	-18.56%	Jul 1998	Aug 1998	2	Jan 1999	5	-11.24%	Feb 2003	Jul 2003	6	Feb 2004	7	2.17%	2.76
60% S&P 500/40% Bloomberg Agg	-32.54%	Nov 2007	Feb 2009	16	Dec 2010	22	-22.81%	Sep 2000	Sep 2002	25	Oct 2004	25	3.79%	1.46
Bloomberg U.S. Aggregate	-7.57%	Aug 2020	Mar 2022	20	N/A	N/A	-7.57%	Aug 2020	Mar 2022	20	N/A	N/A	0.72%	3.79
S&P 500	-50.95%	Nov 2007	Feb 2009	16	Mar 2012	37	-44.73%	Sep 2000	Sep 2002	25	Oct 2006	49	9.97%	0.70

## Market Cycles Defined

### **March 2009 - present: "New Heights"**

Massive government intervention in the form of government guarantees and monetary and fiscal stimulus trigger a sharp rally. Much of the market losses are regained, although investors still bear the psychological scars of the Credit Crisis. The economic performance of many countries badly lags capital market performance.

### **August 2007 - February 2009: "Credit Crisis"**

Years of cheap money, excess liquidity, overborrowing, and sloppy securitizations come to a head and plunge the markets in to their worst period since the Great Depression. The financial landscape is changed in ways previously unimaginable and trillions of dollars of wealth disappear.

### **April 2003 - July 2007: "Easy Money Recovery"**

Following the quick resolution to the first stage of the Iraq War, markets finally shake off the long bear market following the dot-com bust. Massive amounts of liquidity and the housing boom propel equity markets to all-time highs.

### **April 2000 - March 2003: "Dot-Com Bust"**

The dot-com mania comes crashing down, as basics like sustainable business models, actual earnings, and cash flow start to matter again. The receding tide reveals shady accounting practices across companies in the broader economy, and the September 11<sup>th</sup> terrorist attacks send the markets in to a three-year bear period.

	<u>What Is It?</u>	<u>What Is Considered Good?</u>
Alpha	Alpha measures the risk-adjusted added value an active manager adds above and beyond the passive benchmark.	Alphas should be positive. A negative alpha suggests the manager failed to add value over the benchmark on a risk-adjusted basis.
Beta	Beta measures the sensitivity of the manager to movements in an underlying benchmark.	Conservative investors prefer a beta less than 1.0, suggesting the investment moves less than the market. Aggressive investors prefer a beta greater than 1.0, which are more sensitive to market movements.
Down Capture	Down capture measures the percentage of market losses endured by a manager when markets are down.	Down capture should be less than 100%, meaning a manager experiences less than the full market downswing.
Downside Deviation	Downside deviation is a risk statistic measuring volatility. It is a variation of standard deviation that focuses only upon the "bad" volatility.	Generally, the lower the better. A manager's downside deviation should be lower than index or lower than universe's average.
Excess Return	The simplest of the benchmark-relative statistics, excess return measures the difference between the manager return and the benchmark return.	One would want the excess return to be positive, indicating the manager outperformed its benchmark.
Information Ratio	A benchmark relative return-versus-risk metric, the information ratio measures the excess return against the benchmark divided by tracking error, where tracking error is a measure of consistency.	Information ratios should be positive. A good information ratio is typically in the 0.40-0.60 range; it is rare to see active managers with information ratios greater than 1.00.
Kurtosis	Kurtosis identifies where the volatility risk came from in a distribution of returns. Kurtosis improves one's understanding of volatility risk.	Generally investors like to see kurtosis numbers close to zero or even negative. The larger the kurtosis, the more of an investment's risk lies in the tails of the distribution.
Maximum Drawdown	A risk metric indicating capital preservation, the maximum drawdown measures the peak-to-trough loss of an investment.	The smaller the maximum drawdown the better. A maximum drawdown of 0% indicates an investment never lost money. One should keep in mind the type of investment and the time period analyzed to understand if a maximum drawdown is reasonable.
Pain Index	A proprietary risk metric, the pain index quantifies the capital preservation tendencies of a manager or index. It measures the depth, duration, and frequency of periods of losses.	The lower the pain index the better. A pain index of 0% indicates the investment has never lost value. A pain index should be compared against a benchmark or peer group in order to understand context.
Pain Ratio	A proprietary return-versus-risk trade-off metric, the pain ratio compares the added value over the risk-free rate against the depth, duration, and frequency of losses.	The higher the pain ratio the better. A high pain ratio indicates 1) a high risk premium over the risk free rate, 2) very little losses, or 3) a combination of both. One should compare an investment's pain ratio to a benchmark or universe.
R-Squared	R-squared represents the "goodness of fit" of a manager to its benchmark. R-squared is the percentage of variation in a manager's returns explained by the benchmark's returns.	An investor who believes it is difficult for active managers to outperform a passive benchmark would likely prefer a high r-squared. Alternatively an investor who believes in active management would prefer a lower r-squared.
Sharpe Ratio	The most famous return-versus-risk measurement, the Sharpe ratio represents the added value over the risk-free rate per unit of volatility risk.	Generally, the higher the better. A manager's Sharpe ratio should be higher than index or higher than a universe average.
Skewness	Skewness measures to what direction and degree a set of returns is tilted or "skewed" by its extreme outlier occurrences.	Generally speaking investors prefer a positive skewness rather than a negative skewness. However, in the real world it is difficult to find

investment with a positive skew.

**Sortino Ratio** A variation of the Sharpe ratio, the Sortino ratio is a return-versus-risk trade-off metric that uses downside deviation as its measure of risk.

**Standard Deviation** Standard deviation measures how closely returns track their long term average. Standard deviation measures volatility risk.

**Up Capture** Up capture measures the percentage of market gains captured by a manager when markets are up.

The larger the Sortino ratio the better. One must compare a manager's Sortino ratio to an index or peer group in order to understand whether or not a Sortino ratio is good or bad. It is also useful to keep in mind the time period being analyzed.

Generally, the lower the better. A manager's standard deviation should be lower than index or lower than universe's average.

Ideally up capture will be greater than 100%, meaning the manager does better than the market when markets are up. The larger the up capture the better.

Compliance Statement: Swan Global Investments, LLC (“Swan”) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Swan has been independently verified by The Spaulding Group for the periods July 1, 1997 through December 31, 2020. The verification report is available upon request.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm’s policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. To receive copies please call 970-382-8901 or email [operations@swanglobalinvestments.com](mailto:operations@swanglobalinvestments.com).

Definition of the Firm: Swan Global Investments, LLC is an SEC registered investment advisor providing asset management services utilizing the Swan Defined Risk Strategy (“DRS”), allowing its clients to grow wealth while protecting capital. Please note that registration of the adviser does not imply a certain level of skill or training. Swan Global Investments, LLC is affiliated with Swan Capital Management, LLC, Swan Global Management, LLC and Swan Wealth Management, LLC. There are seven DRS Composites offered: 1) The DRS U.S. Large Cap Composite which combines non-qualified and qualified separately managed accounts with a moderate risk tolerance invested in S&P 500 equities. 2) The DRS U.S. Large Cap Growth Composite which includes separately managed accounts and mutual fund accounts with a higher risk tolerance invested in S&P 500 equities; 3) The DRS U.S. Large Cap Prime Composite which includes portfolios with a conservative risk tolerance invested in S&P 500 equities; 4) The DRS Emerging Markets Composite which includes separately managed account(s) and mutual fund accounts invested in emerging market equities; 5) The DRS Foreign Developed Markets Composite which includes separately managed account(s) and mutual fund accounts invested in foreign developed market equities; 6) The DRS U.S. Small Cap Composite which includes separately managed account(s) and mutual fund accounts invested in U.S. small cap equities. 7) The DRS U.S. Large Cap Institutional Composite which includes high net-worth, non-qualified separately managed accounts and mutual fund accounts invested in S&P 500 equities that utilize cash-settled, index-based options held at custodians that allow participation in Clearing Member Trade Agreement (CMTA) trades. Additional information regarding Swan’s Policies and Procedures used for valuing investments, calculating performance, and preparing GIPS reports are available upon request.

There are three composites that have been terminated: 1) The DRS U.S. Large Cap Sectors Select Composite which includes non-qualified separately managed accounts invested in S&P 500 equities terminated on 1/1/2020. 2) The DRS U.S. Large Cap IRA Composite which includes qualified separately managed accounts invested in S&P 500 equities terminated on 1/1/2020. 3) The DRS Solutions Growth Composite which includes all separately managed accounts invested in multiple hedged asset classes and diversified into other asset classes with target allocations guided by a growth oriented risk tolerance terminated in May 2020.

Firm Redefinition: Previously Swan offered and managed The Defined Risk Strategy for its clients which were individual investors. Swan redefined itself to include all client types, including individuals, institutions and sub-advised clients, as of January 1, 2010. This redefinition resulted in a change to Swan’s 2009 performance numbers, due to adding all sub-advised clients beginning on June 30, 2009. Additionally, Swan created affiliated entity Swan Capital Management, Inc. on April 13, 2012 to be an advisor and distributor of the Swan Defined Risk Fund launched in July 2012. In December 2014, Swan Capital Management, Inc. converted to Swan Capital Management, LLC. Swan created affiliated entity Swan Wealth Management, LLC to serve as the portfolio manager of the DRS in 2014, and subsequently created affiliated entity Swan Global Management, LLC to serve as the portfolio manager of the DRS starting in 2015.

Name Changes: Swan Consulting, Inc. changed its name to Swan Wealth Advisors, Inc. on April 8, 2011 to better reflect that the Company is a money management firm. Investment consulting firms generally do not manage money. Swan Wealth Advisors, Inc. changed its name to Swan Global Investments, LLC on December 5, 2014 to better reflect that the Company is a money management firm rather than an advisor. Advisors are the Company’s clients, and it does not want to give the impression that the Company is competing with other advisors. Instead, Swan Global Investments, LLC offers investment products and manages money for sub-advised clients and the mutual funds of its affiliate Swan Capital Management, LLC.

Composite Definition: The DRS U.S. Large Cap Composite was defined on January 1, 2010 and includes qualified and non-qualified discretionary accounts which were solely invested in The Defined Risk U.S. Large Cap Strategy from July 1, 1997 through December 31, 2020. The Defined Risk Strategy was designed to protect investors from substantial market declines, provide income in flat or choppy markets, and to benefit from market appreciation. Stock and options are the primary components of the strategy

Composite Inception Date: The inception of the DRS U.S. Large Cap Composite was July 1, 1997.

Composite Creation Date: The DRS U.S. Large Cap Composite was defined on January 1, 2010.

Composite Description: The DRS U.S. Large Cap Composite demonstrates the performance of qualified and non-qualified assets invested in DRS U.S. Large Cap strategies managed by Swan Global Investments, LLC since inception. It includes discretionary individual accounts whose account holders seek the upside

potential of owning stock, and the desire to minimize the downside risk associated with owning stock. The Composite relies on LEAPS and other options to manage this risk. Individual accounts own S&P 500 exchange traded funds and LEAPS associated with the exchange traded funds as well as multiple other option trades that represent other indices that are widely traded. The Defined Risk Strategy was designed to protect investors from substantial market declines, provide income in flat or choppy markets, and to benefit from market appreciation. Stock and options are the primary components of the strategy.

Returns: The DRS U.S. Large Cap Composite presented returns are calculated for both Gross-of-Fees (after the deduction of actual transaction and administrative fees but before investment management fees have been deducted) and Net-of-Fees (after investment management fees have been deducted). The annual, cumulative, and annualized Net-of-Fees returns are net of Swan fees only and do not include any third-party advisors' fees. The composite includes portfolios that pay zero commissions on certain securities in the portfolio (e.g., exchange traded funds (ETFs)).

Benchmark: The benchmark used for The DRS U.S. Large Cap Composite is the S&P 500 Index, which consists of approximately 500 large cap stocks.

Year	Swan Global Investments, LLC DRS U.S. Large Cap Composite												S&P 500 ("The Benchmark")				
	Net-of-Fee Return	Net-of-Fee Cumulative Return	Net-of-Fee Annualized Return	Gross-of-Fee Return	Gross-of-Fee Cumulative Return	Gross-Of-Fee Annualized Return	Beta (Net of Fees)	Standard Deviation (External ) Net of Fees	Sharpe Ratio (Net of Fees)	# of Accts / Assets in Millions	Total Firm Assets (\$MM)	Dispersion (Internal) Gross of Fees	Return	Cumulative Return	Annualized Return	Standard Deviation (External )	Sharpe Ratio
1997	19.17%	19.17%	19.17%	19.63%	19.63%	19.63%	N/A	N/A	N/A	1 / .22	0.22	<6	10.58%	10.58%	10.58%	N/A	N/A
1998	11.55%	32.94%	20.90%	12.13%	34.15%	21.63%	N/A	N/A	N/A	1 / .32	0.32	<6	28.58%	42.18%	26.44%	N/A	N/A
1999	12.26%	49.24%	17.37%	13.35%	52.05%	18.25%	N/A	N/A	N/A	1 / .72	0.72	<6	21.04%	72.09%	24.25%	N/A	N/A
2000	3.17%	53.97%	13.12%	4.32%	58.61%	14.09%	N/A	N/A	N/A	1 / .90	0.90	<6	-9.10%	56.43%	13.64%	N/A	N/A
2001	7.46%	65.46%	11.84%	8.42%	71.97%	12.80%	0.36	7.23%	0.51	3 / 1.66	1.66	<6	-11.89%	37.83%	7.39%	16.71%	0.13
2002	12.22%	85.68%	11.91%	12.97%	94.28%	12.83%	0.20	10.20%	0.56	3 / 1.97	1.97	<6	-22.10%	7.37%	1.30%	18.55%	-0.17
2003	-0.65%	84.47%	9.88%	0.02%	94.32%	10.76%	0.16	10.11%	0.47	6 / 3.74	3.74	5.68%	28.68%	38.17%	5.10%	18.07%	0.07
2004	11.76%	106.17%	10.13%	12.96%	119.51%	11.05%	0.17	9.89%	0.55	8 / 4.66	4.66	5.80%	10.88%	53.21%	5.85%	14.86%	0.14
2005	6.69%	119.97%	9.72%	7.75%	136.52%	10.66%	0.17	6.12%	0.55	8 / 4.98	4.98	2.66%	4.91%	60.73%	5.74%	9.04%	0.14
2006	17.26%	157.94%	10.49%	18.32%	179.85%	11.44%	0.17	4.52%	0.63	12 / 7.69	7.69	3.71%	15.79%	86.12%	6.76%	6.82%	0.21
2007	8.39%	179.57%	10.29%	9.38%	206.11%	11.24%	0.18	5.92%	0.62	14 / 9.40	9.40	3.79%	5.49%	96.34%	6.64%	7.68%	0.20
2008	-4.57%	166.78%	8.91%	-3.71%	194.76%	9.86%	0.23	9.34%	0.49	17 / 15.65	15.65	5.00%	-37.00%	23.70%	1.87%	15.08%	-0.11
2009	22.63%	227.15%	9.95%	24.32%	266.44%	10.95%	0.25	10.70%	0.62	73 / 55.78	55.78	4.18%	26.46%	56.44%	3.64%	19.63%	0.02
2010	7.88%	252.94%	9.79%	8.70%	298.32%	10.78%	0.27	10.57%	0.63	105 / 97.90	97.90	2.21%	15.06%	80.00%	4.45%	21.85%	0.09
2011	-4.59%	236.73%	8.73%	-3.67%	283.71%	9.72%	0.27	9.21%	0.56	146 / 59.44	59.44	3.16%	2.11%	83.80%	4.29%	18.71%	0.09
2012	8.29%	264.64%	8.71%	9.81%	321.33%	9.72%	0.28	7.45%	0.59	436 / 129.08	129.08	1.44%	16.00%	113.22%	5.01%	15.09%	0.15
2013	14.21%	316.45%	9.03%	14.86%	383.96%	10.03%	0.28	6.62%	0.65	423 / 309.7	309.7	1.56%	32.39%	182.28%	6.49%	11.94%	0.25
2014	6.23%	342.40%	8.87%	6.74%	416.60%	9.84%	0.28	4.75%	0.66	599 / 434.3	434.3	0.65%	13.69%	220.92%	6.89%	8.97%	0.29
2015	-2.11%	333.06%	8.25%	-1.64%	408.14%	9.18%	0.29	5.79%	0.62	766 / 473.21	473.21	1.36%	1.38%	225.36%	6.58%	10.47%	0.28

2016	9.08%	372.39%	8.29%	9.55%	456.68%	9.20%	0.29	5.38%	0.65	1,207 / 675.64	3,620.08	0.90%	11.96%	264.27%	6.85%	10.59%	0.31
2017	11.51%	426.74%	8.44%	11.96%	523.26%	9.34%	0.29	4.99%	0.69	1,630 / 982.45	4,975.33	0.78%	21.83%	343.79%	7.54%	9.92%	0.37
2018	-6.83%	390.74%	7.68%	-6.45%	483.07%	8.55%	0.31	6.23%	0.60	1,292 / 756.36	4,063.88	1.13%	-4.38%	324.34%	6.95%	10.80%	0.33
2019	14.93%	463.99%	7.99%	15.38%	572.73%	8.84%	0.31	7.01%	0.64	1,144 / 638.36	3,065.24	1.15%	31.49%	457.95%	7.94%	11.93%	0.40
2020	3.01%	480.97%	7.77%	3.44%	595.85%	8.61%	0.32	9.18%	0.62	893 / 501.09	2,236.86	1.75%	18.40%	560.60%	8.37%	18.53%	0.41

**Beta:** Beta for the Composites has been calculated using the standard formula of: covariance of portfolio and benchmark returns divided by the variance in benchmark returns. The time period used in calculations is July 1, 1997 through the end of the period and the frequency of returns used is monthly. Beta is based on returns that are net of Swan fees only. A beta greater than 1.0 indicates that the investment is more volatile than the index, whereas a beta between 0 and 1.0 indicates that the investment is less volatile than the market index. A negative beta indicates the investment performance is counter-cyclical to the market. Values are excluded for the first 3.5 years of Composite implementation (i.e., 1997-2000) to ensure sufficient measurement points for meaningful statistical analysis.

**Standard Deviation (External):** Standard deviation measures the variability of the Composite's monthly returns, and states that variability on an annualized basis. Annualized standard deviations of monthly returns for both the Composite and benchmark have been calculated using the following method: Standard Deviation of 36 monthly returns multiplied by the Square Root of 12 (which annualizes it). This measure is based on returns that are net of Swan fees only.

**Measure of Dispersion (Internal Standard Deviation):** The Composite dispersion is measured using standard deviation of returns as stated above. However, from inception to December 31, 2012, the dispersion represented the variability of Net-of-Fees returns within the Composite. After December 31, 2012, the dispersion represents the variability of Gross-of-Fees returns within the Composite to remove the variance in fees per account. Dispersion is measured using only portfolios that were included in the Composite the entire calendar year 2020.

**Sharpe Ratio:** Sharpe Ratios for both the Composite and the benchmark have been calculated using the standard formula of (Annualized Return – Risk Free Annualized) / Standard Deviation. The time period used in calculations is July 1, 1997 through the end of the period and the frequency of returns used is annually. Annualized Returns in this calculation are net of Swan fees only. Risk Free Return values used in calculations are based on 91 Day Treasury Bill returns for the same period. Values are excluded for the first 3.5 years of Composite implementation (i.e., 1997-2000) to ensure sufficient measurement points for meaningful statistical analysis.

**Additional benchmarks that might be used in this report are:** The Bloomberg US Aggregate Bond Index, which is a broad based flagship benchmark that measures the investment grade, US dollar-denominated, fixed-rate taxable bond market. The index includes Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM pass-throughs), ABS and CMBS (agency and non-agency) issues. The 60/40 blended composite, weighted 60% in the aforementioned S&P 500 Index and 40% in the Bloomberg US Aggregate Bond Index. The 60/40 is rebalanced monthly.

**Fee Schedule:** The standard investment management fee schedule for sub-advised separately managed clients in the composite is 60 bps but is negotiable to as low as 35 bps. Swan's rate for direct clients in the composite is negotiable but ranges between 1.00%-1.25%. Actual investment management fees incurred by composite accounts may vary.

**Policies:** Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.

**Use of Derivatives:** The purchase and sale of options are a component of The Defined Risk Strategy Composite. Options are traded on both long-term and short-term horizons to reduce the risk of owning stock and to generate income. Since inception of The Defined Risk Strategy, options have been responsible for a significant portion of total returns. The DRS uses little or no leverage (<2% of total portfolio value). Portfolios are generally balanced annually with approximately 85-90% stock, 10-15% options. Please contact Swan Global Investments, LLC if you would like more detailed information on the use of options in The DRS.

**Leverage and Short Positions:** The DRS U.S. Large Cap Composite uses a combination of ETFs (long) and options, both long (portfolio has bought a position in a call or put option) and short (the portfolio holds a written call or put option) positions which constitute approximately 85-90% and 10-15% of the portfolio, respectively. The Defined Risk Strategy does not typically borrow money to buy stock on margin and as a result does not use leverage in the traditional sense. However, the DRS uses options as a material part of the strategy and by definition may constitute use of leverage since options typically control a large amount

of the underlying security. This does not imply that The DRS portfolio is leveraged. The short option positions that are used to generate income are offset in whole or in part by the long stock and long options positions contained in the portfolio. Regardless, a margin account could be required.

All Swan products utilize the Defined Risk Strategy (DRS), but may vary by asset class, regulatory offering type, etc. Accordingly, all Swan DRS product offerings will have different performance results due to offering differences and comparing results among the Swan products and composites may be of limited use.

There is no guarantee any investment or the DRS will meet its objectives. All investments involve the risk of potential investment losses as well as the potential for investment gains. Prior performance is not a guarantee of future results and there can be no assurance, and investors should not assume, that future performance will be comparable to past performance. Further information is available upon request by contacting the company directly at 970-382-8901 or [www.swanglobalinvestments.com](http://www.swanglobalinvestments.com).

Minimum account size: Prior to January 1, 2013, there was no minimum account size required for inclusion in Defined Risk Strategy Composite. Starting January 1, 2013, the minimum account size required for inclusion in the DRS U.S. Large Cap Composite is \$250,000.

Currency: All valuations are computed, and performance reported in US dollars. Past results do not guarantee future performance.

Net-of-Fees Calculations: Our Net-of-Fee Accrual return accrues and deducts from gross performance 1/12th of the annual advisory fee rate assigned to the account using Swan's investment management fee rate for each client account in the Composite.

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